

Sales journey

1

The valuation

Once you get in touch with us to book a valuation, we'll arrange a date and time for our sales valuer to visit you and your home. Our sales valuers are local, experienced and will provide recommendations, go over reports and answer any questions.

2

Preparation

Creating the right first impression is important when selling your property. We'll give you guidance and advice on how to present your home in the best possible way, then share the plan on how we'll be marketing your home.

3

Email marketing

We have a large database of clients and can match potential buyers with your home. We'll contact them by phone or email to let them know that your property is on the market.

4

Online and traditional marketing

Along with our targeted online activity, you'll get a detailed, high quality brochure and an eye-catching For Sale board outside your property.

8

Accepting an offer

Your home is sold and we've found you the perfect buyer. Once you've accepted an offer, solicitors will be notified. If you don't have a solicitor, we'd be happy to make recommendations and put you in touch with some of local companies. Your journey doesn't stop there – we'll be supporting you with the sale right through to completion.

7

Offers

We'll keep you updated on any offers, help you with negotiations and guide you through every step of the process. Potential buyers are checked before you accept their offer to make sure they have the finances to buy your home.

6

Viewings and feedback

Our experienced team understand the skills involved in showcasing your home at its best to potential buyers. That's why, we can support you with accompanied viewings. We'll follow up with potential buyers for their feedback.

5

It's on the market!

Along with contacting our large database of registered buyers, we'll advertise your property on all the leading property portals, social media and in our branch windows.

9

Progressing your sale

We will keep a close eye on your chain, contacting conveyancers, mortgage brokers, agents and clients to make sure the sale moves forward as quickly as possible.

10

Completion day

We're on hand to make sure everything goes smoothly on your completion day.

"I really enjoy working alongside our clients and supporting them in finding buyers and helping them find their next forever home."

Tom, Crucible Homes

